



Village of Taos Ski Valley, New Mexico 10 Year Budget Projections and Project Capacity January 2025

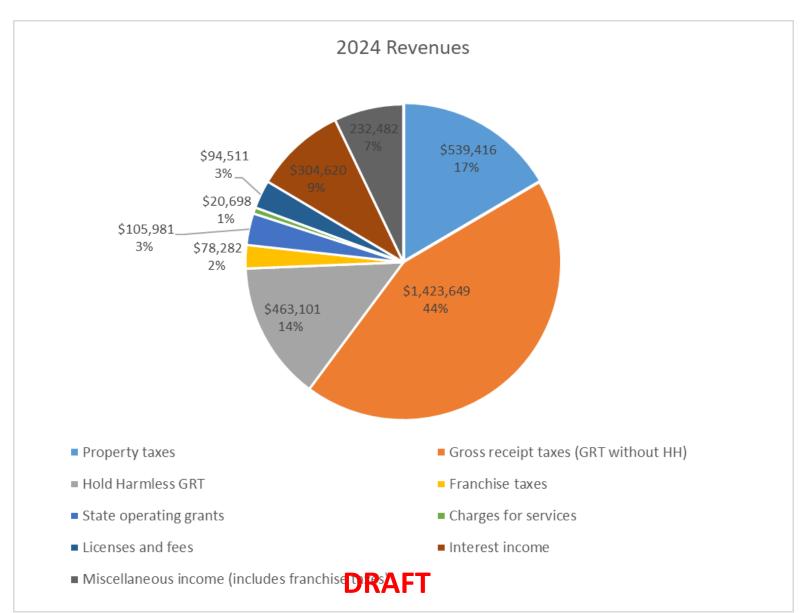




SECTION I.

General Fund Historical Financial Data and Budget Projections





								*	per FYE 2025 budget
			Audited Fina	ancials			Draft Audit		Budgeted
	FY18	FY19	FY20	FY2021	FY2022	FY2023	FY2024		FY2025
REVENUES	 -4.9%	4.3%	7.4%	2.1%	-17.9%	21.4%	3.9%		
Property taxes	\$ 454,707	\$ 474,357	\$ 509,612 \$	520,363	\$ 427,363	\$ 519,019	\$ 539,416	1	\$ 520,000
Gross receipt taxes (GRT without HH)	1,450,610	1,805,346	1,362,416	1,571,238	1,772,949	1,762,090	1,423,649		1,922,900
Hold Harmless GRT	156,529	270,511	280,222	208,455	275,480	326,717	463,101		476,256
Franchise taxes	-	-	64,819	-	-	8,413	78,282		19,100
State operating grants	90,000	90,000	105,176	91,749	105,164	96,305	105,981		90,000
Charges for services	-	-	-	-	-	-	20,698		10,000
Licenses and fees	61,308	76,239	58,603	84,077	133,794	158,493	94,511		57,600
Interest income	21,009	98,996	73,019	15,152	10,613	193,979	304,620		200,100
Federal Operating Grant (Cares Act)	-	-	-	97,699	6,305	-	-		-
Miscellaneous income (includes KC franchise taxes)	 122,846	123,200	21,770	92,283	140,711	422,080	232,482		223,000
TOTAL REVENUES	\$ 2,357,009	\$ 2,938,649	\$ 2,475,637 \$	2,681,016	\$ 2,872,379	\$ 3,487,096	\$ 3,262,740		\$ 3,518,956

Take Aways and Notes: Village revenues have diversified over the past 10 years

- **GRT** revenues remain the primary source of income for the Village
 - They average 55% of total revenues a year
 - Averaging approximately **\$1.646M** since 2018
- Property tax revenues provided 15% of total revenues on average
 - Property tax revenues are growing around 2.5% a year
- **GRT** revenues grew substantially over the past decade partly because of large TSVI construction projects (non-recurring source of income)
 - \$400,000 of FY2024 collections went directly into the joint utility fund and is why the figure looks lower
- HHGRT revenues began in 2018 and have averaged \$283k per year
- HHGRT revenues are pledged to repayment of the USDA WWTP Loan
- State Operating Grants are restricted funds and can only be used for specific purposes
- Current interest rates are generating income from the Ailtage's cash balances



	_											*р	er FYE 2025 budget
						Audited Fir	na	ncials			Draft Audit		Budgeted
	_	FY18	_	FY19	_	FY20	_	FY2021	FY2022	FY2023	FY2024		FY2025
OPERATING EXPENDITURES													
Current:	_	3.0%		5.7%		5.5%		0.2%	-21.2%	28.8%	 36.3%		-35.5%
General government	\$	1,059,391	\$	1,120,078	\$	1,182,180 \$	\$	1,184,159	\$ 932,889	\$ 1,201,390	\$ 1,637,200	ć	\$ 1,056,187
Public safety		190,918		268,549		275,952		250,886	311,438	418,807	358,227		621,406
Capital outlay and Outside Contractors		350,064		640,743		331,402		895,514	164,948	172,271	134,376		1,105,000
Fire/EMS Wages - from Fire Dept Projections		-		-		-		-	-	-	-		-
Public Works		-		-		-		-	-	-	79,056		-
Debt Service:													
2016 TML NFMA - GRT (05/1/2046)		-		-		-		-	-	-	-		
Other - DS GRT Payback TRD		-		-		-		-	-	-	-		-
Principal		28,508		28,821		55,198		60,882	61,429	62,058	62,790		63,587
Interest		40,653		40,340		39,930		39,439	 38,893	 38,263	 37,531		37,000
TOTAL EXPENDITURES	\$	1,669,534	\$	2,098,531	\$	1,884,662 \$	\$	2,430,880	\$ 1,509,597	\$ 1,892,789	\$ 2,309,180	\$	2,883,180
Excess of revenues over (under) expenditures	\$	687,475	\$	840,118	\$	590,975 \$	\$	250,136	\$ 1,362,782	\$ 1,594,307	\$ 953,560	\$	635,776

- General Gov't line item includes Salaries, Health Insurance, FICA, PERA, Legal Services, Auditor, and Utilities
- Public Safety includes Law Enforcement
- Capital Outlay includes Outside Contractors and one-time improvements and repairs
- Debt Service attributable to the General Fund includes two loans
- General Govt expenditures have remained consistent from FY2018-2024
- General Govt expenditures in FY2025 have been budgeted to decrease from the
- Public Safety expenditures averaged \$390K over the last 3 fiscal years
- Public Safety expenditures are budgeted to increase by 18% in FY2025, to \$520k
- **General Fund Excess Revenue is an important metric** which demonstrates operating performance prior to any transfers in or out.



									*r	per FYE 2025 budget
			Audited Fi	nanc	ials			Draft Audit		Budgeted
	 FY18	FY19	FY20	F١	Y2021	FY2022	FY2023	FY2024		FY2025
Other financing sources (uses):									_	
Proceeds from sale of capital assets	\$ -	\$ 16,100	\$ -		872,000	\$ -	\$ -	\$ -	2	\$-
Transfers in	501,523	555,106	122,224		63,068	53,000	142,000	704,545	T	475,000
Transfers out	(875,252)	(613,324)	(961,184)	(1	L,513,692)	(747,425)	(1,609,658)	(1,367,997)		(2,157,000)
Transfers out - Streets/Roads	-	-	-		-	-	-	-	T	-
Loan Proceeds - Restricted	 -	-	186,958		-	-	-	-	L	-
Total Other financing sources (uses)	\$ (373,729)	\$ (42,118)	\$ (652,002)	\$	(578,624)	\$ (694,425)	\$ (1,467,658)	\$ (663,452)	<u> </u>	\$ (1,682,000)
Net Change in Fund Balance	\$ 313,746	\$ 798,000	\$ (61,027)	\$	(328,488)	\$ 668,357	\$ 126,649	\$ 290,108	-	\$ (1,046,224)
Fund balance at beginning of year	\$ 3,235,644	\$ 3,303,627	\$ 3,478,380	\$3	3,308,513	\$ 2,980,025	\$ 3,648,382	\$ 3,775,031	,	\$ 4,065,139
Fund balance at end of year	\$ 3,549,390	\$ 4,101,627	\$ 3,308,513	\$2	2,980,025	\$ 3,648,382	\$ 3,775,031	\$ 4,065,139	\$	\$ 3,018,915
Unassigned fund balance	\$ 3,303,627	\$ 3,478,380	\$ 3,065,098	\$2	2,690,188	\$ 1,786,417	\$ 3,526,705	\$ 3,778,687	;	\$ 2,732,463
Unassinged fund balance as a % of Revenues	140%	118%	124%		100%	62%	101%	116%		78%

- General Fund Transfers Out increased significantly in FY2018 and have averaged \$1.2M over the past 5 years
 - Transfers Out are budgeted at \$1.75M for FY2025
 - Transfers Out have been used primarily for capital expenditures and to subsidize enterprise fund operations
- Fund Balance includes the Village's General Fund, General Reserve, General KCEC, and Law Enforcement.
 - FY2024 and FY2025 Unassigned Fund Balance is projected until audit completed
 - FY2025 projected year ending fund balance is lower due to conservative budgeting for expenditures which are likely higher than will be realized
- Unassigned General Fund Balance is the heaviest weighed financial metric evaluated by creditors, rating agencies and lenders. It
 denotes funds that have not been encumbered or restricted by the Village & how much funds the Village has available in stressful times.
 - Portions of the current unassigned balanced <u>are Village Restricted</u>
 - Recommend maintaining a minimum 50% General Fund Balance in stabilized operating times
 - A higher level should be maintained during growth revieds with limited recurring revenue and large capital improvement needs

General Fund – Historical and Budgeted Financial Ratios and Metrics



				Ratio	s Ci	alculated fro	m A	UDITED Financ	cial	s				Draft Audit		Budgeted
	_	FY18		FY19		FY20		FY2021	1	FY2022		FY2023		FY2024		FY2025
Debt Ratios and Metrics															-	
Total Revenues	_\$	2,357,009	_\$	2,938,649	\$	2,475,637	\$	2,681,016 \$	\$	2,872,379	_\$	3,487,096	_\$	3,262,740	\$	3,518,956
Less: Current Expenditures		1,600,373	ľ.,	2,029,370	<u></u>	1,789,534		2,330,559		1,409,275	r	1,792,468		2,129,803		2,782,593
Less: HHGRT and Street Fund Transfers Out	_	379,752		458,368		395,222		616,928		528,172		936,717	_	463,101		476,256
Revenue Available for Debt Service	\$	376,884	\$	450,911	\$	290,881	\$	(266,471) \$	\$	934,932	\$	757,911	\$	669,835	\$	\$ 260,107
Income Available @ 1.2x Coverage	\$	314,070	\$	375,759	\$	242,401	\$	(222,059) \$	\$	779,110	\$	631,593	\$	558,196	\$	\$ 216,756
I			_								-		_		_	
Maximum Annual Debt Service Outstanding	\$	69,161	\$	69,161	\$	95,128	\$	100,321 \$	\$	100,322	\$	100,321	\$	100,321	<u></u> ;	\$ 100,587
Annual Debt Service Coverage (MADS)		5.45x		6.52x		3.06x		-2.66x		9.32x		7.55x		6.68x		2.59x
							_				_					
Additional Funds Available Debt Service	\$	244,909	\$	306,598	\$	147,273	\$	(322,380) \$	\$	678,788	\$	531,272	\$	457,875	\$	\$ 116,169
	_		_				_		_				_			
Future Issuance of Bonds	\$	-	\$	-	\$	-	\$								_	
Annual Debt Service Coverage (MADS)		5.45x		6.52x		3.06x		-2.66x		9.32x		7.55x		6.68x		2.59x
	<u> </u>		-				-			. =						
Unassigned Fund Balance Available for DS and Ca	аŞ ∎	3,303,627	Ş	-, -,	Ş	-,,	Ş	2,690,188 \$, ·	1,786,417	Ş	3,526,705	- - -	3,778,687	\$	
Operating Expenditures	•	1,600,373		2,029,370		1,789,534		2,330,559		1,409,275		1,792,468		2,129,803		2,782,593
Expenses per Day (365)	_	4,384.58	_	5,559.92		4,902.83		6,385.09	_	3,861.03	_	4,910.87	_	5,835.08		7,623.54
Days Cash on Hand		753		626		625		421		463		718	,	648		358
Suggested Fund Balance Minimum - 50%	\$	834,767	\$	1,049,266	\$	942,331	\$	1,215,440 \$	\$	754,799	\$	946,395	Ş	1,154,590	\$	\$ 1,441,590

- The Financial Ratios and Metrics are tested against annual operational cash flow
- Current General Fund revenues and expenditures show an improved financial situation but no capacity for additional debt based on FY 2025 projections
 - Revenues available for debt service includes all revenues net current expenditures and recurring transfers out
- Annual Debt Service Coverage should be equal to 1.2x or higher, figures below 1.0x represent insufficient operating dollars to pay debt service
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- The Village currently has a strong Fund Balance and Days Cash on Hand metric

								Projected ²						
	Growth	FY20	6	FY2027	FY2028	F	FY2029	FY2030	FY2031	F	Y2032	FY2033	FY2034	FY2035
REVENUES														
Property taxes	2.50%	\$ 552	,901	\$ 566,724	\$ 580,892	\$	595,414	\$ 610,300	\$ 625,557	\$	641,196	\$ 657,226	\$ 673,657	\$ 690,498
Gross receipt taxes (GRT without HH)	From GRT	1,59	,291	1,613,345	1,500,977	' 1	1,503,212	1,543,837	1,519,347	1	1,544,033	1,644,662	1,675,820	1,685,683
Hold Harmless GRT	From GRT	360	,093	368,331	317,060)	318,080	336,616	325,441		336,705	382,620	396,836	401,336
Franchise taxes	5.00%	30	,303	31,818	33,409		35,079	36,833	38,675		40,609	42,639	44,771	47,010
State operating grants	0.00%	105	,981	105,981	105,981		105,981	105,981	105,981		105,981	105,981	105,981	105,981
Charges for services	3.00%		-	-	-		-	-	-		-	-	-	-
Licenses and fees	3.00%	89	,354	92,034	94,795		97,639	100,568	103,585		106,693	109,894	113,190	116,586
Interest income	0.00%	78	,352	78,352	78,352		78,352	78,352	78,352		78,352	78,352	78,352	78,352
Federal Operating Grant (Cares Act/Disct'd)	0.00%		-	-	-		-	-	-		-	-	-	-
Miscellaneous income (includes franchise taxes)	3.00%	18:	,865	187,321	192,941		198,729	204,691	210,832		217,157	223,671	230,381	237,293
TOTAL REVENUES		\$ 2,634	,047	\$ 2,675,575	\$ 2,587,347	\$ 2	2,614,407	\$ 2,680,562	\$ 2,682,329	\$ 2	2,734,020	\$ 2,862,425	\$ 2,922,152	\$ 2,961,402

- Historical property tax revenue has averaged 2.5% growth over the past 7 years and is assumed to grow at that rate in the analysis

- **GRT** revenue projections assume the following:
 - Current local GRT tax rate is maintained at a total of 3.6625%
 - Increased development and construction that began in 2016 is projected to continue through 2032
 - Construction figures provided by the developer and historical data points are used to calculate
 - Projected construction GRT Receipts in 2025 are roughly equivalent to 2021-2024 average receipts for construction
 - GRT receipts and activity other than construction use an 8-year average and grow at an 5% annual rate through 2032
- **HHGRT** is calculated based off the same gross receipts figures and assumptions for GRT revenues above
- Baseline GRT revenue other than construction utilizes historical data and figures
 - <u>Developer estimates an additional \$25M annually in non-construction GRT activity, equivalent to \$300k in additional revenue</u> <u>to Village</u>
- Interest income projection is based on the average interest income received FY2019 to FY2023



OPERATING EXPENDITURES						Projected ²								
Current:	Growth	FY2026	FY2027	FY2028	FY2029	FY2030	1	FY2031	FY	2032		FY2033	FY2034	FY2035
General government	<u>5.50%</u>	\$ 1,295,080	\$ 1,366,309	\$ 1,441,456	\$ 1,520,736	\$ 1,604,377 \$	5	1,692,617 \$	1	785,711	\$	1,883,925	\$ 1,987,541 \$	2,096,856
Public safety	5.00%	391,425	410,997	431,546	453,124	475,780		499,569		524,547	,	550,775	578,313	607,229
Capital outlay and Outside Contractors	2.00%	501,877	511,915	522,153	532,596	543,248		554,113		565,195		576,499	588,029	599,789
Fire/EMS Wages - from Fire Dept Projections	From FD	50,000	-	-	-	-		-		-		-	-	-
Debt Service: 2016 TML NFMA - GRT (05/1/2046) Other - DS GRT Payback TRD Principal Interest	0.00% 0.00% 3.00% 3.00%	100,587 -	100,587 -	100,587 -	100,587	100,587 -		100,587 -		100,587 -		100,587 -	100,587 -	100,587 -
TOTAL EXPENDITURES		\$ 2,338,969	\$ 2,389,807	\$ 2,495,742	\$ 2,607,043	\$ 2,723,991 \$	5	2,846,886 \$	2	976,041	\$	3,111,786	\$ 3,254,471 \$	3,404,462
Excess of revenues over (under) expenditures		\$ 295,078	\$ 285,768	\$ 91,605	\$ 7,364	\$ (43,429) \$	5	(164,557) \$; (242,020)\$	(249,361)	\$ (332,318) \$	(443,059)

- General Government 5% growth rate includes wages, insurance and total benefits
- Public Safety 5% growth rate includes wages, insurance and total benefits
- Debt Service figures are actual
- <u>The General Fund is projected to run a operational deficit in 2024 2032 based on current assumptions</u>
 - Increased budgetary spending on Fire and EMS

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Other financing sources (uses):

Proceeds from sale of capital assets	3.00%	\$ - \$		-	\$ -	\$ - \$	-	\$ - \$	- \$	- :	\$	-	\$	-
Transfers in	0.00%	-		-	-	-	-	-	-	-		-		-
Transfers out	to JUF	(360,093)	(3	68,331)	(317,060)	(318,080)	(336,616)	(325,441)	(336,705)	(382,620)		(396,836)		(401,336)
Transfers out - Streets/Roads	3.00%	(500,000)	(5:	15,000)	(530,450)	(546,364)	(562,754)	(579,637)	(597,026)	(614,937)		(633,385)		(652,387)
Loan Proceeds - Restricted	0.00%	-		-	-	-	-	-	-	-		-		-
Total Other financing sources (uses)		\$ (860,093) \$	(8	83,331)	\$ (847,510)	\$ (864,443) \$	(899,370)	\$ (905,079) \$	(933,731) \$	(997,557)	\$ (1	,030,221)	\$ (1	1,053,723)
Net Change in Fund Balance		\$ (565,015) \$	(59	97,562)	\$ (755,905)	\$ (857,079) \$	(942,799)	\$ (1,069,636) \$	(1,175,752) \$	(1,246,917)	\$ (1	,362,539)	\$ (1	1,496,782)
Fund balance at beginning of year		\$ 3,018,915 \$	2,4	53,900	\$ 1,856,337	\$ 1,100,432 \$	243,353	\$ (699,447) \$	(1,769,082) \$	(2,944,834)	\$ (4	,191,752)	\$ (5	5,554,291)
Fund balance at end of year		\$ 2,453,900 \$	1,8	56,337	\$ 1,100,432	\$ 243,353 \$	(699,447)	\$ (1,769,082) \$	(2,944,834) \$	(4,191,752)	\$ (5,	,554,291)	\$ (7	7,051,073)
Unassigned fund balance		\$	(5	97,562)	\$ (1,353,467)	\$ (2,210,547) \$	(3,153,346)	\$ (4,222,982) \$	(5,398,734) \$	(6,645,651)	\$ (8,	,008,190)	\$ (9	9,504,973)
Unassinged fund balance as a % of Revenues		0%		-22%	-52%	-85%	-118%	-157%	-197%	-232%		-274%		-321%

- Transfers out display only the Road funds and HHGRT and being sent to the Joint Utility Fund for payment of USDA WWTP debt service
 - *Historical and budgeted transfers out have averaged \$1.2M annually from FY2020 to FY2024*
- Net Change in Fund Balance is projected to be negative every year
 - The Unassigned Fund Balance is projected to be negative in 2027
 - <u>The General Fund Balance is projected to be negative by 2030 at current spending rates</u>
- Projected growth in Expenditures outpace projected growth in Revenues leading to the deficiencies and shortfall

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						Ratios Cal	culated from PF	ROJECTED Fina	ncials				
		FY2026	FY2027	FY2028		FY2029	FY2030	FY2031	FY	2032	FY2033	FY2034	FY2035
Debt Ratios and Metrics													
Total Revenues	\$	2,634,047	\$ 2,675,575 \$	2,587,347	\$	2,614,407 \$	2,680,562 \$	2,682,329	\$2,	,734,020 \$	2,862,425	\$ 2,922,152	\$ 2,961,402
Less: Current Expenditures		2,238,382	2,289,220	2,395,155		2,506,456	2,623,404	2,746,299	2,	,875,454	3,011,199	3,153,884	3,303,875
Plus: Total Other Financing Sources (Uses)		(860,093)	(883,331)	(847,510)		(864,443)	(899,370)	(905,079)	((933,731)	(997,557)	(1,030,221)	(1,053,723)
Revenue Available for Debt Service	\$	(464,428)	\$ (496,975) \$	(655,318)	\$	(756,492) \$	(842,212) \$	(969,049)	\$ (1,	,075,165) \$	(1,146,330)	\$ (1,261,952)	\$ (1,396,195)
Income Available @ 1.2x Coverage	\$	(387,023)	\$ (414,146) \$	(546,099)	\$	(630,410) \$	(701,844) \$	(807,541)	\$ ((895,971) \$	(955,275)	\$ (1,051,627)	\$ (1,163,496)
Maximum Annual Debt Service Outstanding	\$	100,587	\$ 100,587 \$	100,587	\$	100,587 \$	100,587 \$	100,587	\$	100,587 \$	100,587	\$ 100,587	\$ 100,587
Annual Debt Service Coverage (MADS)		-4.62x	-4.94x	-6.51x		-7.52x	-8.37x	-9.63x		-10.69x	-11.40x	-12.55x	-13.88x
Additional Funds Available Debt Service	\$	(487,610)	\$ (514,733) \$	(646,686)	\$	(730,997) \$	(802,431) \$	(908,128)	\$ ((996,558) \$	(1,055,862)	\$ (1,152,214)	\$ (1,264,083)
Future Issuance of Bonds	\$	-	\$ - \$	-	\$	- \$	- \$	-	\$	- \$	-	\$ -	\$ -
Annual Debt Service Coverage (MADS)		-4.62x	-4.94x	-6.51x		-7.52x	-8.37x	-9.63x		-10.69x	-11.40x	-12.55x	-13.88x
						_							
Fund Balance Available for DS and Cap Exp	\$	2,453,900	\$ 1,856,337 \$	1,100,432	\$	243,353 \$	(699,447) \$	(1,769,082)	\$ (2,	,944,834) \$	(4,191,752)	\$ (5,554,291)	\$ (7,051,073)
Operating Expenditures		2,238,382	2,289,220	2,395,155		2,506,456	2,623,404	2,746,299	2,	,875,454	3,011,199	3,153,884	3,303,875
Expenses per Day (365)	_	6,132.55	6,271.84	6,562.07		6,867.00	7,187.41	7,524.11		7,877.95	8,249.86	8,640.78	9,051.71
Days Cash on Hand		400	296	168	;	35	-97	-235		-374	-508	-643	-779
Suggested Fund Balance Minimum - 50%	\$	1,169,484	\$ 1,194,904 \$	1,247,871	\$	1,303,521 \$	1,361,996 \$	1,423,443	\$1,	,488,020 \$	1,555,893	\$ 1,627,235	\$ 1,702,231

- Projected Revenues available for additional debt service result in \$0 available over the next 10 years for additional project financing
- Fund Balance is projected to turn negative by FY2030

The 2025 budget numbers in this report differ from the FY2025 budget adopted by the Village Council

Historical Financial Performance and Observations:

<u>Revenues</u>

- Primary revenue sources are from GRT (55%) and Property Tax (15%)
- GRT Revenues averaged \$1.12M in 2014 and 2015, and increase in 2016 to 2024 to an average of \$1.6M

Expenditures

- General Government has been the highest expense on an annual basis averaging \$1.1M over the past 7 years
 - Averaged 55% of the budget in 2017-2020, and 52% of the budget in 2021-2024
- Transfers Out to Streets, EMS, Fire and others average \$1.2M over the past 5 years

Fund Balance

- Strong historical metric for the Village with excess revenues compared to expenditures averaging 950k a year over a 7-year period
- Unassigned fund balance as a percentage of revenue has remained elevated and averaged \$3M over the past 7-year period

Projected Financial Performance and Observations:

<u>Revenues</u>

- Total GRT revenues projected to average \$1.55M through 2032 (including HH collection)
- Assumes increased construction activity occurs through 2032
- Non-recurring revenues from increased construction should be paired with one-time expenditures (i.e. capital maintenance and improvements)

Expenditures

- General Fund is projected to run a deficit in 2025 through 2035 based on projections
- Historical and budgeted transfers out have <u>averaged \$1.2M annually from FY2020 to FY2024</u>, Projections assume <u>only HHGRT and Streets</u> are transferred out averaging \$520k/annually

Fund Balance

- The Unassigned Fund Balance is projected to be negative in 2027 and the General Fund Balance is projected to be negative in 2030

Capital Expenditure and Project Financing Capacity:

- No additional revenues for debt service projected to be available over the next 10 years to provide for additional project financing

DRAFT – TO BE VERIFIED AND UPDATED



SECTION II.

Joint Utility Funds Historical Financial Data and Budget Projections



Joint Utility Fund – Historical and Budgeted Operational Revenues & Expenditures



		Joint	: Uti	lity Fund - A	udit	ed Financia	ls			C	Draft Audit	Budgeted
	FYE18 ³	FYE19		FYE20		FYE21		FY2022	FY2023		FY2024	FY2025
OPERATING REVENUES*	-0.9%	11.6%		2.7%		-12.1%		6.0%	0.2%		34.2%	
Charges for Services	\$ 851,967	\$ 950,775	\$	976,518	\$	858,206	\$	909,990	\$ 912,140	\$	1,224,399	\$ 1,150,120
Other Fees							_					1,000
Connection Fees	 -	-		-		-						 2,000
TOTAL OPERATING REVENUES	\$ 851,967	\$ 950,775	\$	976,518	\$	858,206	\$	909,990	\$ 912,140	\$	1,224,399	\$ 1,153,120
OPERATING EXPENDITURES AND DEBT												
Personnel Services	\$ 512,961	\$ 452,351	\$	532,000	\$	433,505	\$	365,015	\$ 468,127	\$	468,031	\$ 685,187
Contractual Services	56,166	31,079		15,358		21,948		18,846	196,195		345,897	708,600
Supplies	97,589	78,988		54,141		48,346		14,092	126,127		53,459	184,000
Operating	68,338	74,747		-								
Maintenance and Materials	-	-		65,394		10,374		2,875	17,192		49,304	221,000
Utilities	-	-		53,010		88,551		120,806	81,267		73,903	132,100
Miscellaneous (inc. Self Insurance for 21 and 22)	-	-		20,655		46,122		46,004	66,740		84,329	17,600
Travel	 796	 423		-		-		-	-		-	-
Total Operating Costs	735,850	637,588		740,558		648,846		567,638	955,648		1,074,923	1,948,487
Debt Service:												
2010 WTB NMFA - Net Rev (06/01/2030)												26,247
2016 WTB NMFA - Net Rev (06/01/2035)												8,731
2018 CWSRF - Net Rev (01/22/2023)												
2020 USDA WWTP - Net Rev (06/12/2061)												101,288
2020 USDA HHGRT - Rev (06/12/2061)												157,308
2024 WTB NMFA - Net Rev												
Depreciation and amortization	150,307	136,963		201,012		437,356		453,377	454,336		462,135	13,561
TOTAL OPERATING EXPENDITURES	\$ 886,157	\$ 774,551	\$	941,570	\$	1,086,202	\$	1,021,015	\$ 1,409,984	\$	1,537,058	\$ 2,255,622
Net Operating Surplus/(Deficiency)	\$ (34,190)	\$ 176,224	\$	34,948	\$	(227,996)	\$	(111,025)	\$ (497,844)	\$	(312,659)	\$ (1,102,502)

- 2025 Revenues are budgeted to remain flat compared to FY2024 while total operating expenditures are expected to increase nearly \$900k (~70% increase in expenses)
- In Budgeted FY25, Net Operating Surplus would need to be -\$545k to meet a Debt Service Coverage Ratio of 1.2 times debt service (currently projected to be -\$1,102,502)
- Total Operating Costs have averaged \$1.15M over the past 5 years

Joint Utility Fund – Historical and Budgeted Non-Operating Revenues/Expenditures & Fund Balance



		Joi	nt U	tility Fund - A	udi	ted Financials							Draft Audit	E	Budgeted
		FYE18 ³		FYE19		FYE20	FYE21		FYE22		FY2023		FY2024		FY2025
NON-OPERATING REVENUES*									_						
Transfer In - Hold Harmless GRT	\$	-	\$	-	\$	102,784 \$	208,188	\$	275,480	\$	326,717	\$	463,101	\$	476,256
Transfer In - General Fund and Reserve		426,224		1,251,499		858,884	949,726		102,253		606,941		476,365		558,744
Transfer In - O&M Fund 32		-		-		-	-		-		-		-		
Transfer In - WW Impact Fees 294 DIF		-		-		-	-		-		-		-		300,000
Transfer In - Water Impact Fees 293 DIF		-		-		-	-		-		-		-		300,000
Interest Income		4,875		8,073		13,386	1,023		2,708		7,318		10,301		12,580
Interest Expense		(87,642)		(132,126)		(100,111)	(183,226)	(180,196)		(183,738)		(170,686)		(155,000)
Debt Issuance Expense		-		-		(102,957)	-		-		-		-		-
Other Income		859		25		9,004	9,222		10,904		5,136		2,789		- 1
Direct GRT - Municipal						_							400,000		-
State and Federal Capital Grants		-				2,099,460	-		-		230,625		836,618		2,511,020
TOTAL NON-OPERATING REVENUES	\$	344,316	\$	1,127,471	\$	2,880,450 \$	984,933	\$	211,149	\$	992,999	\$	2,018,488	\$	4,003,600
NON-OPERATING EXPENSES															l
Capital Expenditures and Improvements		-		-		-	-		-		-		-		3,667,977
Cash transfers/Misc. Expenses		2,172,490		5,085,954		-	-		6,329		-		703,308		-
Purchases for resale		-		-		-	-		-		-		-		-
Loss of sale of asset		-		-			-								-
TOTAL NON-OPERATING FUND EXPENDITURES	\$	2,172,490	\$	5,085,954	\$	- \$	-	\$	6,329	\$	-	\$	703,308	\$	3,667,977
Net Non-Operating Surplus/(Deficiency)	\$	(1,828,174)	\$	(3,958,483)	\$	2,880,450 \$	984,933	\$	204,820	\$	992,999	\$	1,315,180	\$	335,623
TOTAL JOINT UTILITY FUND REVENUES	Ś	1,196,283	\$	2,078,246	\$	3,856,968 \$	1,843,139	Ś	1,121,139	\$	1,905,139	Ś	3,242,887	\$	5,156,720
TOTAL JOINT UTILITY FUND EXPENDITURES	\$	3,058,647	•	5,860,505	•	941,570 \$	1,086,202	•	1,027,344	\$	1,409,984			\$	5,923,599
Excess Revenues over Expenditures	\$	(1,862,364)	\$	(3,782,259)	\$	2,915,398 \$	756,937	\$	93,795	\$	495,155	\$	1,002,521	\$	(766,879)
Net Position at beginning of year	Ś	2,350,803	Ś	488,439	Ś	(3,117,781) \$	8,162,057	Ś	8,918,994	Ś	9,012,789	Ś	9,507,944	Ś	10,510,465
Net Position at end of year	\$		\$,	\$	(202,383) \$	8,918,994		9,012,789	\$	9,507,944	\$			9,743,586
Restatement	Ś	_	Ś	176,039	Ś	8,364,440 \$	_	Ś	-	Ś	-	Ś	-	Ś	
Restated positions at beginning of year	Ŧ	-	Ŧ	664,478	Ŧ	5,246,659	-	Ŧ	-	Ŧ	-	Ŧ	-	Ŧ	-
Restated position at end of year	Ś	488,439	Ś	(3,117,781)	Ś	8,162,057 \$	8,918,994	\$	9,012,789	Ś	9.507.944	Ś	10.510.465	Ś	9.743.586
Unrestricted	<u> </u>		<u> </u>	(-) / - /	Ś	822,463 \$	1,189,288			\$	2,014,371	Ś	3,016,892	\$	2,250,013
Restricted (includes capital assets)					Ś	7,339,594 \$		_		C	_,,	+	0,010,001	+	_,,
					Ŷ	7,000,000 · · · · · · · · · · · · · · · ·	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,								

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Joint Utility Fund – Historical and Budgeted Financial Ratios and Metrics

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				Ratios	Cal	culated from	Au	dited Financi	ials					Draft		Budgeted
		2018		2019		2020		2021		2022		2023		2024		2025
Ratios and Metrics																
Net Operating Surplus	\$	(34,190)	\$	176,224	\$	34,948	\$	(227,996)	\$	(111,025)	\$	(497,844)	\$	(312,659)	\$	(1,102,502)
Add HHGRT	\$	-	\$	-	\$	102,784	\$	208,188	\$	275,480	\$	326,717	\$	463,101	\$	476,256
Plus Depreciation and Less Interest	\$	-	\$	-	\$	301,123	\$	620,582	\$	633,573	\$	638,074	\$	632,821	\$	462,135
Net System Revenue Available for Debt Service	\$	(34,190)	\$	176,224	\$	438,855	\$	600,774	\$	798,028	\$	466,947	\$	783,263	\$	(164,111)
Maximum Annual Debt Service Outstanding	\$	150,307	\$	136,963	\$	201,012	\$	437,356	\$	453,377	\$	454,336	\$	462,135	\$	307,135
Annual Debt Service Coverage (MADS)		-0.23x		1.29x		2.18x		1.37x		1.76x		1.03x		1.69x		-0.53x
Additional Funds Available Debt Service Additional Bond Capacity		(184,497)		39,261		237,843		163,418		344,651		12,611		321,128		(471,246)
Future Issuance of Bonds (Scenario)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Annual Debt Service Coverage (MADS)																
Unrestricted Available for DS and Cap Exp	Ś	488,439	Ś	(3,117,781)	ć	822,463	ć	1,189,288	Ś	2,107,120	Ś	2,014,371	ć	3,016,892	ć	2,250,013
	Ş	,	Ş	()))	Ş		Ş		Ş		Ş	, ,	Ş		Ş	
Operating Expenditures		886,157		774,551		941,570		1,086,202		1,021,015		1,409,984		1,537,058		2,255,622
Expenses per Day (365)	_	2,427.83		2,122.06		2,579.64		2,975.90		2,797.30		3,862.97		4,211.12		6,179.79
Days Cash on Hand		201		-1469		319		400		753		521		716		364

Take Aways and Notes:

- Debt Service Coverage from Net System Revenues has improved since 2017
 - Difference is subsidized by the General Fund transfers
 - Lower coverage indicates cash flow and financing capacity are weak
- The Village has a strong Fund Balance and Days Cash on Hand metric
 - Recommend maintaining a larger balance due to large system and lack of revenues
 - Excess balances can be used for capital expenditures in lieu of, or in conjunction with, financing

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Joint Utility Fund – Projected Operational Revenues & Expenditures



							 Projected ²						
	Growth		FYE26	FYE27	FYE28	FYE29	FYE30	FYE31	FYE32	FYE33	F	YE34	FYE35
OPERATING REVENUES*		_											
Charges for Services	5.00%	\$	1,246,622	\$ 1,308,954	\$ 1,374,401	\$ 1,443,121	\$ 1,515,277	\$ 1,591,041	\$ 1,670,593	\$ 1,754,123	\$ 2	1,841,829	\$ 1,933,921
Other Fees	0.00%		1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$	1,000	\$ 1,000
Connection Fees	0.00%		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -
TOTAL OPERATING REVENUES		\$	1,247,622	\$ 1,309,954	\$ 1,375,401	\$ 1,444,121	\$ 1,516,277	\$ 1,592,041	\$ 1,671,593	\$ 1,755,123	\$ 3	1,842,829	\$ 1,934,921
OPERATING EXPENDITURES AND DEBT													
Personnel Services	6.00%	\$	536,476	\$ 568,665	\$ 602,785	\$ 638,952	\$ 677,289	\$ 717,926	\$ 761,002	\$ 806,662	\$	855,062	\$ 906,365
Contractual Services	5.00%	\$	363,192	381,351	400,419	420,440	441,462	463,535	486,712	511,047		536,600	563,430
Supplies	6.00%		95,496	101,225	107,299	113,737	120,561	127,795	135,462	143,590		152,206	161,338
Operating			-	-	-	-	-	-	-	-		-	-
Maintenance and Materials	6.00%		10,147	10,756	11,401	12,085	12,810	13,579	14,394	15,257		16,173	17,143
Utilities	5.00%		85,330	89,597	94,077	98,781	103,720	108,906	114,351	120,068		126,072	132,375
cellaneous (inc. Self Insurance for 21 and 22)	5.00%		70,077	73,581	77,260	81,123	85,179	89,438	93,910	98,605		103,536	108,712
Travel	5.00%		1,071	 1,125	 1,181	 1,240	 1,302	 1,367	 1,436	 1,507		1,583	 1,662
Total Operating Costs			1,161,789	1,226,300	1,294,421	1,366,357	1,442,323	1,522,546	1,607,266	1,696,738	:	1,791,230	1,891,026
Debt Service:													
)10 WTB NMFA - Net Rev (06/01/2030)	0.00%		26,247	26,247	26,247	26,247	-	-	-	-		-	-
)16 WTB NMFA - Net Rev (06/01/2035)	0.00%		8,731	8,731	8,731	8,731	8,731	8,731	8,731	8,731		8,731	8,731
)18 CWSRF - Net Rev (01/22/2023)	0.00%		-	-	-	-	-	-	-	-		-	-
)20 USDA WWTP - Net Rev (06/12/2061)	0.00%		101,288	101,288	101,288	101,288	101,288	101,288	101,288	101,288		101,288	101,288
)20 USDA HHGRT - Rev (06/12/2061)	0.00%		157,308	157,308	157,308	157,308	157,308	157,308	157,308	157,308		157,308	157,308
2024 WTB NMFA - Net Rev			8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083		8,083	8,083
Depreciation and amortization			(14,665)	(14,665)	(14,665)	(14,665)	(14,665)	(14,665)	(14,665)	(14,665)		(14,665)	(14,665)
TOTAL OPERATING EXPENDITURES		\$	1,448,781	\$ 1,513,292	\$ 1,581,413	\$ 1,653,349	\$ 1,703,068	\$ 1,783,291	\$ 1,868,011	\$ 1,957,483	\$ 2	2,051,975	\$ 2,151,771
Net Operating Surplus/(Deficiency)		\$	(201,159)	\$ (203,338)	\$ (206,012)	\$ (209,228)	\$ (186,791)	\$ (191,249)	\$ (196,418)	\$ (202,360)	\$	(209,146)	\$ (216,850)

Take Aways and Notes:

- A 5% growth rate in service revenues is needed for the JUF to break even each year, along with additional development fees



											Projected ²										
	Growth		FYE26		FYE27		FYE28		FYE29		FYE30		FYE31		FYE32		FYE33		FYE34		FYE35
NON-OPERATING REVENUES*																					
Transfer In - Hold Harmless GRT	from GF	\$	360,093	\$	368,331	\$	317,060	\$	318,080	\$	336,616	\$	325,441	\$	336,705	\$	382,620	\$	396,836	\$	401,336
Transfer In - General Fund and Reserve	0.00%		-		-		-		-		-		-		-		-		-		-
Transfer In - O&M Fund 32																					
Transfer In - WW Impact Fees 294 DIF	3.00%	\$	77,888	\$	80,224	\$	82,631	\$	85,110	\$	87,663	\$	90,293	\$	93,002	\$	95,792	\$	98,666	\$	-
Transfer In - Water Impact Fees 293 DIF	3.00%		42,256		43,523		44,829		46,174		47,559		48,986		50,456		51,969		53,528		-
Interest income	0.00%		5,963		5,963		5,963		5,963		5,963		5,963		5,963		5,963		5,963		5,963
Interest expense																					
Other income	0.00%		2,578		2,578		2,578		2,578		2,578		2,578		2,578		2,578		2,578		2,578
State and federal capital grants	0.00%		-		-		-		-		-		-		-		-		-		-
TOTAL NON-OPERATING REVENUES		\$	488,777	\$	500,619	\$	453,061	\$	457,905	\$	480,379	\$	473,262	\$	488,704	\$	538,922	\$	557,571	\$	409,877
NON-OPERATING EXPENSES																					
Capital Expenditures and Improvements	5.00%		250,000		262,500		275,625		289,406		303,877		319,070		335,024		351,775		369,364		387,832
Cash transfers	0.00%				,						-						-		-		
Purchases for resale	5.00%		291		306		321		337		354		372		390		410		430		452
Loss of sale of asset	5.00%				-				-		-				-		-		-		-
				-		-		-		-		-				-		-		-	
TOTAL NON-OPERATING FUND EXPENDITURES		\$	250,291	\$	262,806	\$	275,946	Ş	289,743	\$	304,230	Ş	319,442	Ş	335,414	Ş	352,185	\$	369,794	\$	388,284
Net Non-Operating Surplus/(Deficiency)		\$	238,486	\$	237,814	\$	177,115	\$	168,161	\$	176,149	\$	153,820	\$	153,290	\$	186,737	\$	187,777	\$	21,594
TOTAL JOINT UTILITY FUND REVENUES		Ś	1,736,400	\$	1,810,573	\$	1,828,462	Ś	1,902,026	Ś	1,996,657	Ś	2,065,303	\$	2,160,297	Ś	2,294,045	Ś	2,400,400	Ś	2,344,798
TOTAL JOINT UTILITY FUND EXPENDITURES		Ś			1,776,098			ŝ	1,943,093	•	2,007,298	ś	2,102,733		2,203,425	•	2,309,668	•	2,421,769		2,540,054
		+						_								-					
Excess Revenues over Expenditures		Ş	37,327	Ş	34,475	Ş	(28,897)	Ş	(41,067)	Ş	(10,642)	Ş	(37,430)	Ş	(43,128)	Ş	(15,623)	Ş	(21,369)	Ş	(195,257)
Net Position at beginning of year		\$	9,743,586	\$	9,780,913	\$	9,815,388	\$	9,786,491	\$	9,745,424	\$	9,734,783	\$	9,697,353	\$	9,654,225	\$	9,638,602	\$	9,617,233
Net Position at end of year		\$	9,780,913	\$	9,815,388	\$	9,786,491	\$	9,745,424	\$	9,734,783	\$	9,697,353	\$	9,654,225	\$	9,638,602	\$	9,617,233	\$	9,421,977
Restatement																					
Restated positions at beginning of year																					
Restated position at end of year		\$	9,780,913	\$	9,815,388	\$	9,786,491	\$	9,745,424	\$	9,734,783	\$	9,697,353	\$	9,654,225	\$	9,638,602	\$	9,617,233	\$	9,421,977
Unrestricted		\$	2,287,340		2.321.815	\$	2.292.918	Ś	2.251.851	Ś	2.241.210	Ś	2.203.780	Ś	2.160.652	Ś	2.145.029	Ś	2.123.660	Ś	1.928.404
Restricted (includes capital assets)		Ľ	1						, . ,						, ,		, .,		, .,.,.	-	

- HHGRT is pledged to repayment of the WWTP loan from the USDA
- No other transfers in have been assumed to be made however historically has averaged \$675k from the general fund
- Unrestricted Fund Balance includes Village restricted dollars for Debt Service and O&M reserve

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	Projected																		
		FYE26		FYE27		FYE28		FYE29		FYE30		FYE31		FYE32		FYE33		FYE34	FYE35
Ratios and Metrics	_																		
Net Operating Surplus	\$	(201,159)	\$	(203,338)	\$	(206,012)	\$	(209,228)	\$	(186,791)	\$	(191,249)	\$	(196,418)	\$	(202,360)	\$	(209,146)	(216,850)
Add HHGRT	\$	360,093	\$	368,331	\$	317,060	\$	318,080	\$	336,616	\$	325,441	\$	336,705	\$	382,620	\$	396,836	401,336
Add Back Debt Service Payments and Depreciation	\$	286,992	\$	286,992	\$	286,992	\$	286,992	\$	260,745	\$	260,745	\$	260,745	\$	260,745	\$	260,745	260,745
Net System Revenue Available for Debt Service	\$	445,926	\$	451,984	\$	398,040	\$	395,844	\$	410,570	\$	394,937	\$	401,033	\$	441,005	\$	448,435	445,231
Maximum Annual Debt Service Outstanding	\$	293,574	\$	293,574	\$	293,574	\$	293,574	\$	267,327	\$	267,327	\$	267,327	\$	267,327	\$	267,327	267,327
Annual Debt Service Coverage (MADS)		1.52x		1.54x		1.36x		1.35x		1.54x		1.48x		1.50x		1.65x		1.68x	1.67x
Additional Funds Available Debt Service		152,352		158,410		104,466		102,270		143,243		127,610		133,706		173,678		181,108	177,904
Additional Bond Capacity			No	ne	Nor	ne	Nor	ne	Nor	ne	Nor	ne	Non	e	Nor	ne	Nor	ne N	one
2024 WTB NMFA - Net Rev	\$	8,083	\$	8,083	\$	8,083	\$	8,083	\$	8,083	\$	8,083	\$	8,083	\$	8,083	\$	8,083	8,083
Annual Debt Service Coverage (MADS)		1.48x		1.50x		1.32x		1.31x		1.49x		1.43x		1.46x		1.60x		1.63x	1.62x
Fund Balance Available for DS and Cap Exp	\$	2,287,340	\$	2,321,815	\$	2,292,918	\$	2,251,851	\$	2,241,210	\$	2,203,780	\$	2,160,652	\$	2,145,029	\$	2,123,660	1,928,404
Operating Expenditures		1,448,781		1,513,292		1,581,413		1,653,349		1,703,068		1,783,291		1,868,011		1,957,483		2,051,975	2,151,771
Expenses per Day (365)		3,969.26		4,146.01		4,332.64		4,529.72		4,665.94		4,885.73		5,117.84		5,362.97		5,621.85	5,895.26
Days Cash on Hand		576		560		529		497		480		451		422		400		378	327
Days Cash on Hand		576		560		529		497		480		451		422		400		378	327

- Annual debt service coverage ratios average 1.55x
- There is the ability to service additional debt, as shown by adding the proposed WTB loan/grant
- But the Village does not have additional bonding capacity at current utility rates





Historical Financial Performance and Observations:

<u>Revenues</u>

- 2025 Budgeted Revenues are flat compared to FY2024 and up 35% since FY2018
- Total Operating Costs are averaging \$950k over the past 7 years; this year's budgeted costs increased 70% to \$2.25M
- Budgeted FY25, Net Operating Surplus should at least \$99,051 to meet a Debt Service Coverage Ratio of 1.2 times

Expenditures and Net Operating Surplus

- Operating Expenditures average \$715k over the past 5 years, approximately \$240k higher than 3 previous years
- Debt Service has increased by approximately \$400k in recent years with the WWTP coming on line
- Operating expenditures have been larger than revenues in 5 of the last 8 years resulting in operating deficiencies

Fund Balance

- Auditor includes some Village restricted funds in Unrestricted line item and plans to modify that practice next Audit.
 - Anticipated expenses to correct the WWTP project were not included/budgeted at of the end of fiscal year

Projected Financial Performance and Observations:

<u>Revenues</u>

- Projected Charges for Services are assumed to grow at 5% over the next 10 years
 - Based on demand as provided by the developer
 - Need to evaluate annually and balance with rate increases to provide necessary enterprise revenues

Expenditures and Net Operating Surplus

- Personnel Services is assumed to grow at 6% capturing wage increases and insurance costs and benefits (averaged 9%)
- A Net Operating Deficit is projected from 2026 through 2035 based on the projected assumptions

Non-Operating Revenues

- The JUF fund has received an average of \$700k in transfers in from the GF over the past 6 years
 - <u>A smaller average of \$275k is assumed to be received for HHGRT in the projections</u>

Capital Expenditure and Project Financing Capacity:

No additional revenues for debt service projected to be available based on current rates and collections.

DRAFT – TO BE VERIFIED AND UPDATED



SECTION III.

Fire Department Historical Financial Data and Budget Projections



Fire Department – Historical and Budgeted Operational Revenues & Expenditures



	_						An	nualized*							_	
			F	ire Fund Aເ	udit	ed ¹ plus GF	: Iter	ms for Wag	es/E	Benefits			Dra	ft Audit		Budget
	F	FYE2018	F	YE2019	F	YE2020	F	YE2021	F	FYE2022	F	YE2023	F	YE2024	F	YE2025
FIRE FUND REVENUES*	_	4.8%		8.7%		5.0%		4.3%							Γ	'
State Operating Grants	\$	107,072	\$	116,402	\$	122,171	\$	127,434	\$	212,807	\$	242,288	\$	251,826	\$	250,000
Additional State Revenues/Grants (Admin)		-		-		-		-		-		-		-		50,000
Interest income		3,737		2,969		-		-		715		3,379		12,499		2,500
Miscellaneous income		-		-		5,000		-		-		-		-		
FIRE FUND TOTAL REVENUES	\$	110,809	\$	119,371	\$	127,171	\$	127,434	\$	213,522	\$	245,667	\$	264,325	\$	302,500
GF REVENUES FOR FIRE WAGES/BENEFITS*	\$	-	\$	20,000	\$	20,000	\$	20,000							\$	50,000
TOTAL FIRE DEPARTMENT REVENUES	\$	110,809	\$	139,371	\$	147,171	\$	147,434	\$	213,522	\$	245,667	\$	264,325	\$	352,500
FIRE FUND EXPENDITURES	_															
Public safety*	\$	55,533	\$	74,716	\$	55,548	\$	70,026	\$	87,951	\$	185,876	\$	138,050	\$	222,100
Capital outlay*		-		130,000		21,615		-		294,948		16,038		532,823		505,000
Bldg Lease Payment (Should flow through to GF as Rev) - verify th	ni.	-		-		-		-		-		-		-		-
Debt Service* (limited to 2.0x DSCR on \$145k):		-		-		-		-		-		-		-		-
Series 2021 NMFA Loan		-		-		-		-		1,942		58,418		58,416		58,421
TBD - Future Capital Financing																-
FIRE FUND TOTAL EXPENDITURES	\$	55,533	\$	204,716	\$	77,163	\$	70,026	\$	384,841	\$	260,332	\$	729,289	\$	785,521
GF EXPENDITURES FOR WAGES/BENEFITS*	\$	-	\$	20,000	\$	20,000	\$	20,000	\$	-	\$	-	\$	-	\$	-
TOTAL FIRE DEPARTMENT EXPENDITURES	\$	55,533	\$	224,716	\$	97,163	\$	90,026	\$	384,841	\$	260,332	\$	729,289	\$	785,521
Excess of revenues over																
(under) expenditures	\$	55,276	\$	(85,345)	\$	50,008	\$	57,408	\$	(171,319)	\$	(14,665)	\$	(464,964)	\$	(433,021)
Other financing sources (uses):																
Additional Transfers in	\$	-	\$	-	\$	-	\$	20,000	\$	-	\$	-	\$	-	\$	-
Transfers out		-		-		-		(20,000)		-		-		-		
Proceeds from sale of capital assets		-		-		-		-		-		-		298,234		-
Loan Proceeds		-		-		-				454,116		-		-		-
Total Other financing sources (uses)	\$	-	\$	-	\$	-	\$	-	\$	454,116	\$	-	\$	298,234	\$	-
Fund balance at beginning of year	\$	336,535	\$	391,811	\$	306,466	\$	356,474	\$	413,882	\$	696,679	\$	682,014	\$	547,373
Fund balance at end of year	\$	391,811	\$	306,466	\$	356,474	\$	413,882	\$	696,679	\$	682,014	\$	515,284	\$	114,352
Take Aways and Notes:																

Take Aways and Notes:

State Operating Grant revenues are restricted funds and can only be used for specific expenditures

Fire Department wages are paid by the General Fund

*Includes fire protection funds: 209, 210, 516

Fire Department – Historical and Budgeted Financial Ratios and Metrics



															_	
				Aud	ited										В	udgeted
		YE2018	F	YE2019	F	FYE2020		YE2021	I	YE2022	F	YE2023	F	YE2024	F	YE2025
Financing Scenarios, Ratios and Metrics																
Grant Revenues Available for Debt Service*	\$	107,072	\$	116,402	\$	122,171	\$	127,434	\$	212,807	\$	242,288	\$	251,826	\$	250,000
Revenue Available @ 2.0x Coverage	\$	53,536	\$	58,201	\$	61,086	\$	63,717	\$	106,404	\$	121,144	\$	125,913	\$	125,000
							_									
Current Total Annual Debt Service Outstanding	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,421
Annual Debt Service Coverage (MADS)		1.83x		1.99x		2.09x		2.18x		3.64x		4.15x		4.31x		4.28x
Additional Grant Revenues Available for Debt Service	\$	71,583	\$	71,583	\$	71,583	\$	71,583	\$	71,583	\$	71,583	\$	71,583	\$	-
Fund Balance Available for DS and Cap Exp	\$	391,811	\$	306,466	\$	356,474	\$	413,882	\$	696,679	\$	682,014	\$	515,284	\$	114,352
Operating Expenditures		55,533		204,716		77,163	\$	70,026	\$	384,841	\$	260,332	\$	729,289	\$	727,100
Expenses per Day (365)		152		561		211		192		1,054		713		1,998		1,992
Days Cash on Hand		704		208		578		664		202		340		126		57
	_															
Suggested Fund Balance Minimum - 50%	\$	27,767	\$	112,358	\$	48,582	\$	45,013	\$	192,421	\$	130,166	\$	364,645	\$	392,761

Take Aways and Notes:

*State Fire Marshall's Office limits annual debt service to 2.0x DSCR calculated off of State Fire Grant Baseline

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Fire Department – Projected Operational Revenues & Expenditures



									Pro	jected ²					
	Growth	I	FYE2026	F	YE2027	F	FYE2028	FYE2029		FYE2030	FYE2031	FYE2032	1	FYE2033	FYE2034
FIRE FUND REVENUES*															
State Operating Grants	3.00%	\$	250,000	\$	257,500	\$	265,225	\$ 273,182	\$	289,819	\$ 307,468	\$ 326,193	\$	346,058	\$ 367,133
Additional State Revenues/Grants (Admin office)	3.00%		-		-		-	-		-	-	-		-	-
Interest income	0.00%		2,500		2,500		2,500	2,500		2,500	2,500	2,500		2,500	2,500
Miscellaneous income	0.00%		-		-		-	-		-	-	-		-	-
FIRE FUND TOTAL REVENUES		\$	252,500	\$	260,000	\$	267,725	\$ 275,682	\$	292,319	\$ 309,968	\$ 328,693	\$	348,558	\$ 369,633
GF REVENUES FOR FIRE WAGES/BENEFITS*		\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -
TOTAL FIRE DEPARTMENT REVENUES		\$	252,500	\$	260,000	\$	267,725	\$ 275,682	\$	292,319	\$ 309,968	\$ 328,693	\$	348,558	\$ 369,633
FIRE FUND EXPENDITURES															
Public safety*	3.00%	\$	124,287	\$	128,016	\$	131,856	\$ 135,812	\$	144,083	\$ 152,858	\$ 162,167	\$	172,043	\$ 182,520
Capital outlay*	3.00%		15,000		15,450		15,914	16,391		17,389	18,448	19,572		20,764	22,028
Bldg Lease Payment (Should flow through to GF as Rev)	5.00%		24,000		25,200		26,460	27,783		30,631	33,770	37,232		41,048	45,256
Debt Service*(limited to 2.0x DSCR on \$145k) :			-		-		-	-		-	-	-		-	-
Series 2021 NMFA Loan			58,417		58,417		58,417	58,417		58,417	58,417	-		-	-
TBD - Future Capital Financing			-		-		-	-		-	-	-		-	-
FIRE FUND TOTAL EXPENDITURES		\$	221,704	\$	227,082	\$	232,646	\$ 238,403	\$	250,519	\$ 263,493	\$ 218,970	\$	233,854	\$ 249,804
GF EXPENDITURES FOR WAGES/BENEFITS*	0.00%	\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -
TOTAL FIRE DEPARTMENT EXPENDITURES		\$	221,704	\$	227,082	\$	232,646	\$ 238,403	\$	250,519	\$ 263,493	\$ 218,970	\$	233,854	\$ 249,804
Excess of revenues over															
(under) expenditures		\$	30,796	\$	32,918	\$	35,079	\$ 37,279	\$	41,799	\$ 46,476	\$ 109,723	\$	114,704	\$ 119,830
Other financing sources (uses):															
Additional Transfers in		\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -
Transfers out			-		-		-	-		-	-	-		-	-
Proceeds from sale of capital assets			-		-		-	-		-	-	-		-	-
Loan Proceeds			-		-		-	-		-	-	-		-	-
Total Other financing sources (uses)		\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -
Fund balance at beginning of year		\$	114,352	\$	145,148	\$	178,065	\$ 213,144	\$	250,423	\$ 292,222	\$ 338,698	\$	448,421	\$ 563,125
Fund balance at end of year		\$	145,148	\$	178,065	\$	213,144	\$ 250,423	\$	292,222	\$ 338,698	\$ 448,421	\$	563,125	\$ 682,955

Take Aways and Notes:

- Grant revenues are anticipated and projected to increase based on a new administrative position and with the buildout of a 2nd firehouse



											Projected	I							
		FYE	E2026	F	YE2027	F	YE2028	l	YE2029		FYE2030	F	YE2031		FYE2032	I	FYE2033	F	YE2034
Financing Scenarios, Ratios and Metrics																			
Grant Revenues Available for Debt Service*		\$ 2	252,500	\$	260,000	\$	267,725	\$	275,682	\$	292,319	\$	309,968	\$	328,693	\$	348,558	\$	369,633
Revenue Available @ 2.0x Coverage		\$	126,250	\$	130,000	\$	133,863	\$	137,841	\$	146,159	\$	154,984	\$	164,347	\$	174,279	\$	184,817
Current Total Annual Debt Service Outstanding		\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	58,417	\$	-	\$	-	\$	-
Annual Debt Service Coverage (MADS)			4.32x		4.45x		4.58x		4.72x		5.00x		5.31x						
Additional Grant Revenues Available for Debt Servic	e :	\$	67,833	\$	71,583	\$	75,446	\$	79,424	\$	87,743	\$	96,568	\$	164,347	\$	174,279	\$	184,817
	F	Addtl	Сар	Add	tl Cap	Add	tl Cap	Addt	l Cap	Add	dtl Cap	Addt	l Cap	Add	Itl Cap	Addt	tl Cap	Addt	l Cap
Fund Balance Available for DS and Cap Exp																			
Operating Expenditures		\$	163,287	\$	168,666	\$	174,230	\$	179,986	\$	192,103	\$	205,076	\$	218,970	\$	233,854	\$	249,804
Expenses per Day (365)	_		447		462		477		493		526		562		600		641		684
Days Cash on Hand			324		385		447		508		555		603		747		879		998
Suggested Fund Balance Minimum - 50%		\$	110,852	\$	113,541	\$	116,323	\$	119,201	\$	125,260	\$	131,746	\$	109,485	\$	116,927	\$	124,902

- Current debt will be paid off in FY2031



SECTION IV.

Impact Fees Capital Projects Historical Financial Data and Budget Projections



Impact Fees– Historical and Projected Operational Revenues & Expenditures

RESTRICTED FUNDS STIFEL

		Aud	ited Financials		Budgeted						Projected ²					
	FY2020		FY2022 FY2023	FY2024	FY2025	Growth	FYE2026	FYE2027	FYE2028	FYE2029	FYE2030	FYE2031	FYE2032	FYE2033	FYE2034	FYE2035
Revenues																
Licenses and Fees	\$ 72,448 \$	\$ 40,961 \$	5,563 \$ 1,318,644	\$ 98,464	\$ 57,600	1.00%	\$-	\$-	\$ -	\$-:	\$-\$	\$-	\$-\$	- \$	- \$	-
Public Safety Impact Fees	-	-		134,247	\$ 33,600	0.00%	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Transportation Impact Fees				66,236	32,400	0.00%	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000
Parks and Public Spaces Impact Fees				38,085	31,200	0.00%	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000
Wastewater Facilities Impact Fees				103,850	33,600	0.00%	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Water Facilities Impact Fees				56,341	32,000	0.00%	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000
TOTAL REVENUES	\$ 72,448 \$	\$ 40,961 \$	5,563 \$ 1,318,644	\$ 497,222	\$ 162,800		\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000 \$	\$ 167,000	\$ 167,000 \$	167,000 \$	167,000 \$	167,000
Annual Aggregated Total								\$ 334,000	\$ 501,000	\$ 668,000	\$ 835,000 \$	\$ 1,002,000	\$ 1,169,000 \$	1,336,000 \$	1,503,000 \$	1,670,000
EXPENDITURES ARE RESTRICTED																
General Government	Ś	69			\$-	0.00%	\$-	\$-	\$ -	\$-!	\$-\$	\$-	\$-\$	- \$	- \$	-
Capital Outlay	12,900	15,638			-	0.00%	-	-	-	-	-	-	-	-	-	-
Public Safety	11,986	-	290,000	l	578,000	0.00%	-	-	-	-	-	-	-	-	-	-
Parks and Rec				23,819	220,400	0.00%	-	-	-	-	-	-	-	-	-	-
Roads and Equipment				69,688	350,000	0.00%	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	\$ 24,886 \$	5 15,707			\$ 1,148,400		\$ -	\$-	\$ -	\$- !	\$- \$	\$-:	\$-\$	- \$	- \$	-
Excess of revenues over																
(under) expenditures	\$ 47,562 \$	\$ 25,254			\$ (985,600)		\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000	\$ 167,000 \$	167,000 \$	167,000 \$	167,000
Other financing sources (uses):																
Transfers out	\$ (56,290) \$	\$ (93,465)			\$ -		\$-	\$-	\$ -	\$-!	\$ - \$	\$-	\$-\$	- \$	- \$	-
	-	()					-	-	· _	-	-	-	-			-
Total Other financing sources (uses)	\$ (56,290) \$	\$ (93,465)			\$-		\$-	\$-	\$-	\$-:	\$-\$	\$ -	\$-\$	- \$	- \$	-
Fund balance at beginning of year	\$ 771,367 \$	5 762,639			\$ 694,428		\$ (291,172)	\$ (124,172)	\$ 42,828	\$ 209,828	\$ 376,828	\$ 543,828	\$ 710,828 \$	877,828 \$	1,044,828 \$	1,211,828
Fund balance at end of year	\$ 762,639	694,428			\$ (291,172)		\$ (124,172)	\$ 42,828	\$ 209,828	\$ 376,828	\$ 543,828	\$ 710,828	\$ 877,828 \$	1,044,828 \$	1,211,828 \$	1,378,828

- State Operating Grant revenues are restricted funds and can only be used for specific expenditures
- Fire Department wages are paid by the General Fund
- FY23-24 Impact Fees were above average due to construction projects in the Village

Disclosure

STIFEL

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